Graduate Institute of International Studies | Geneva

Economics

HEI Working Paper No: 06/2003

Logic of Aid in an Intertemporal Setting

Slobodan Djajic Graduate Institute of International Studies Sajal Lahiri Southern Illinois University Pascalis Raimondos-Moller Copenhagen Business School

Abstract

This paper studies the welfare implications of temporary foreign aid in the context of a simple two-country model of trade. In addition to its usual effects, a transfer of income in one period is assumed to influence the preferences of the recipient country in the following period. The implied changes in the terms of trade over the two periods are consistent with a number of possible outcomes with respect to the intertemporal welfare of the donor, the recipient, and the world as a whole. Particular attention is devoted to the conditions for strict Pareto improvement and the circumstances under which temporary aid transactions are likely to occur.

> © The Authors. All rights reserved. No part of this paper may be reproduced without the permission of the authors.

REVIEW OF INTERNATIONAL ECONOMICS Manuscript No: # 0724, Acceptanece Date: May 20, 2003

Logic of Aid in an Intertemporal Setting[®] Slobodan Djajić Sajal Lahiri Pascalis Raimondos-Møller

RRH: LOGIC OF AID IN AN INTERTEMPORAL SETTING LRH: Slobodan Djajić, Sajal Lahiri and Pascalis Raimondos-Møller

Abstract

This paper studies the welfare implications of temporary foreign aid in the context of a simple two-country model of trade. In addition to its usual e^a ects, a transfer of income in one period is assumed to in‡uence the preferences of the recipient country in the following period. The implied changes in the terms of trade over the two periods are consistent with a number of possible outcomes with respect to the intertemporal welfare of the donor, the recipient, and the world as a whole. Particular attention is devoted to the conditions for strict Pareto improvement and the circumstances under which temporary aid transactions are likely to occur.

^a Djajić: The Graduate Institute of International Studies, 132 rue de Lausanne, CH-1211 Geneva, Switzerland, e-mail: djajic@hei.unige.ch. Lahiri: Southern Illinois University Carbondale, IL 62901-4515, e-mail: lahiri@siu.edu. Raimondos-Møller: Copenhagen Business School, Solbjerg Plads 3, DK-2000 Frederiksberg, Denmark, EPRU, CEPR and CESifö. E-mail: prm.eco@dbs.dk. We would like to thank two anonymous referees, Craig Brett and seminar participants at KEPE, LSE, NYU, and Columbia for helpful comments. The paper was completed while Djajić was visiting the Economic Policy Research Unit (EPRU). EPRU's warm hospitality and support is gratefully acknowledged. The activities of EPRU are funded by a grant from the Danish National Research Foundation

JEL Classi..cation: O19, F35. Number of Figures: 0 Number of Tables: 0 Date of this version: June 4, 2003 Contact Author: Raimondos-Møller, Copenhagen Business School, Solbjerg Plads 3, DK-2000 Frederiksberg, Denmark. E-mail: prm.eco@dbs.dk, ph.: (+45) 3815 2594, fax: (45) 3815 2576.

1 Introduction

The theoretical literature on international transfer payments emerged from the discussion on whether the reparations made by Germany after WWI would cause a deterioration or an improvement in its terms of trade. The debate eventually led to the question of whether the terms of trade of the paying country can improve so much that it actually bene.ts by paying a transfer. In a setting without distortions, it was demonstrated by Samuelson (1947) that such an outcome is ruled out if the model exhibits Walrasian stability. It was subsequently shown that, in the presence of distortions, a donor-enriching transfer can occur even if the markets are stable.¹

Most of the literature on the welfare implications of transfers in the presence of distortions has evolved within the static framework of analysis.² This concentration on static models overlooks one potentially important distortion: possible existence of imperfections in the international capital markets or outright barriers to lending and borrowing between rich and poor nations. One of the contributions of the present study is to illustrate the role of such barriers in the welfare analysis of foreign aid transactions.

Another element which may be important in the analysis of foreign aid, yet neglected in static models, is the possibility that aid may have exects which manifest themselves only later on in time. In some cases aid may serve to increase the donor's intruence over foreign as well as domestic policies of the recipient. Exercise of such intruence can yield signi.cant future bene.ts

for the donor.³ Similarly, aid in the form of infrastructure projects, technical assistance and training programs can alter the recipient country's production possibilities over time in a way that increases future demand for the donor's exports or raises the future supply of its imports. Another possibility is that a transfer of aid in one period may, as a result of habit-formation or "good-will" exects, cause a shift in preferences of the recipient country in the following period. Aid can then be seen as an instrument with the power to in‡uence future consumption of the recipient in a direction that is bene. cial to the donor.⁴

In studying the welfare implications of foreign aid transactions in the presence of such links between the present and the future, we need to specify the mechanism that enables the donor country to possibly bene.t. from aid. While our point can be made most convincingly by focusing on the in‡uence of aid on foreign and domestic policies of the recipient country or its future production possibilities, we wish to minimize the complexity of our argument by choosing the very simple case in which the preferences of consumers of the recipient country are a¤ected by aid. We utilize a basic two-country, two-period model of trade, where aid is given only in the ..r.st period. If we con...ne our analysis strictly to this .r.st period, the standard (non-paradoxical) results emerge with the donor country losing and the recipient country bene.ting from the transfer. However, a look at the two economies over time reveals other possibilities. Due to either the "good will" impact of aid or habit formation, the aid-related increase in the recipient's consumption in

the ..r.st period is transmitted to the next, generating a period-two termsof-trade exect. Under certain conditions, this exect improves the donor's welfare in the second period at the expense of the recipient, giving rise to a number of possible outcomes with respect to the intertemporal welfare of the donor, the recipient, and the world as a whole. The paper proceeds to derive the conditions for world welfare improvement and individual country (strict Pareto) welfare improvement.

The case of strict Pareto improvement is of particular signi..cance It is consistent with the notion that the acts of giving and receiving aid are voluntary. The principal objective of the paper is to analyse the conditions for strict Pareto improvement and provide insights related to the circumstances under which temporary aid transactions are likely to occur. It is argued that temporary aid may serve as a vehicle for "intertemporal" trade between economies with di¤erent discount rates when other, more e¢ cient mechanisms for international lending and borrowing are not available.

2 The Framework of Analysis

Let us consider a two-period model in which two countries exchange in each period two goods. International lending and borrowing is assumed to be prohibited.⁵ In what follows, we use capital letters for ..r.st-period variables, lower case letters for second- period variables and an asterisk (°) for the variables of the foreign country. In our analysis of a transfer, it is assumed that the foreign country is the donor, home country is the recipient, and the

transfer is temporary in the sense that it occurs only in period one. The transfer is .nanced in the foreign country by means of a lump-sum tax and distributed in the home country in the form of a lump-sum subsidy.

The budget constraints and the commodity-market equilibrium condition pertaining to the ...r.st period are described below using standard expenditure (E) and revenue (R) functions, where the relative price of the non-numeraire good (P) and the domestic and foreign utility levels (U and U^{\circ}) enter as arguments:

$$E(1;P;U) = R(1;P) + T$$
 (1)

$$E^{*}(1;P;U^{*}) = R^{*}(1;P) \mid T$$
 (2)

$$E_{P}(1;P;U) + E_{P}^{a}(1;P;U^{a}) = R_{P}(1;P) + R_{P}^{a}(1;P):$$
(3)

Equations (1) and (2) are the budget constraints for the representative consumer in each country, retecting a transfer amounting to T units of the numeraire from the foreign to the home country. Equation (3) is the marketclearing condition for the non-numeraire good, equalizing the world demand to the world supply.⁶ The market-dearing condition for the numeraire good is omitted due to Walras' Law.

In the second period there are no transfers and the two countries only exchange goods with each other. However, we assume that there is an intertemporal consumption externality that allows .r.st period aid to a ect the recipient's preferences in the second period.⁷ The aid-induced increase in period-one consumption of the non-numeraire good, which we take to be

the donor's export good, is assumed to shift the recipient's second-period preferences in favor of that commodity. This shift may retect a number of dimerent phenomena related to a transfer of aid. One possibility is that aid given in period one contributes to an atmosphere of 'good will' which may be instrumental in attracting consumers of the recipient country to the donor's export good in period two. Alternatively, the aid-related increase in period-one consumption of the donor's export good may, due to increased exposure to and familiarity with that good, have a similar emect on the recipient's preferences in the second period. In what follows, we describe the process more precisely and refer to it as 'habit formation'.⁸

The equilibrium conditions for the second period can be written as follows:

$$e(1;p;u;E_P) = r(1;p);$$
 where $e_{1E} < 0; e_{pE} > 0:$ (4)

In addition $e_{E} = 0$ and $e_{uE} = 0$ are assumed to hold locally.⁹

$$e^{x}(1;p;u^{x}) = r^{x}(1;p);$$
 (5)

$$\mathbf{e}_{p}(1;p;u;\mathbf{E}_{P}) + \mathbf{e}_{p}^{\mathtt{u}}(1;p;u^{\mathtt{u}}) = \mathbf{r}_{p}(1;p) + \mathbf{r}_{p}^{\mathtt{u}}(1;p):$$
(6)

As indicated in (4), due to habit formation, an increase in the period-one consumption of the non-numeraire good tends to shift the period-two expenditure of the recipient (at any given level of utility and prices) away from the numeraire commodity and towards the non-numeraire.¹⁰ Equations (5) and (6) are, respectively, the period-two budget constraint for the foreign country and the market-clearing condition for the non-numeraire commodity in period two.

Finally, the intertemporal utility functions for the two countries W(U; u)and $W^{*}(U^{*}; u^{*})$ are assumed to take the following form:

$$W(U;u) = U + \frac{u}{1 + \pm}$$
 (7)

$$W^{*}(U^{*};u^{*}) = U^{*} + \frac{u^{*}}{1 + \pm^{*}};$$
 (8)

where \pm and \pm^{a} are the (constant) rates of time preference of the recipient and the donor country, respectively. Equations (1) to (8) can be solved for the eight endogenous variables of the model (U; U^a; u; u^a; W; W^a; P; p) as functions of T.¹¹

The next section examines the implications for these variables of a small change in T.

3 The E¤ects of Aid

Total dimerentiation of (1) and (2) yields:

$$E_{U}dU = \int M dP + dT$$
 (9)

$$E_U^{x} dU^{x} = M dP_{i} dT$$
(10)

where $M = E_{P|i} R_P (= i M^*)$ is the recipient's excess demand for the nonnumeraire good which we assume to be positive. Thus, for each country there is an indirect terms-of-trade e^aect and a direct income e^aect of a transfer. With the aid of (1)-(3), the former e^aect can be related to the transfer as follows:

$$\mathbb{Z}^{\mathfrak{a}} \mathsf{P} = (\mathsf{C}^{\mathfrak{a}}_{\mathsf{Y}} \mid \mathsf{C}_{\mathsf{Y}}) \mathsf{d}\mathsf{T}; \tag{11}$$

where $Z = Z + Z^{*}$; $MC_{Y} + MC_{Y}^{*} < 0$ is the Walrasian stability condition for the ..r.st period equilibrium;¹² $C_{Y} \subset E_{PU}=E_{U} > 0$ (thus PC_Y is the marginal propensity to consume the non-numeraire commodity in the ..r.st period), and $Z = E_{PP}$; $R_{PP} < 0$ is the (inverse of the) slope of the compensated excess demand function for the non-numeraire good in the recipient country. C_{Y}^{*} and Z^{*} are similarly de..ned. Equation (11) con..r.ms the standard result that the donor's terms-of-trade improve if and only if the recipient's marginal propensity to consume the non-numeraire commodity is larger than that of the donor, i.e., dP=dT > 0 if and only if C_{Y}^{*} ; $C_{Y} < 0$.

Making use of (11) we can now rewrite (9) and (10) as follows:

$$E_{U}dU = \frac{Z + Z^{*}}{Z}dT > 0$$
 (12)

$$E_{U}^{*}dU^{*} = \frac{Z + Z^{*}}{Z}dT > 0:$$
 (13)

Thus, regardless of the magnitude and direction of the terms-of-trade exect, in a stable world economy, aid always bene.ts the recipient and harms the donor in the ..r.st period. In other words, the transfer paradox cannot occur in this one-period world.

However, the transfer in the ...st period also has a second period exect due to habit formation. Having assumed that $e_E = 0$, welfare is a ected only through changes in second-period prices.¹³ From (4) and (5) we obtain:

$$e_{u}du = i mdp$$
(14)

$$e_{u}^{a}du^{a} = mdp \tag{15}$$

where $m = e_{pi}$ $r_p = i$ $m^* > 0$ is the recipient's second period excess demand function for the non-numeraire commodity.

From (6), and using (14) and (15), we can solve for the second period terms-of-trade exect relating dp to dE_P . With the aid of (3) and (11) to (13), we can then express dE_P as a function of dT to obtain:

$$\mathbb{Z}dp = \int \frac{e_{pE}}{Z} [C_Y(Z + Z^*) + E_{PP}(C_Y^* \mid C_Y)] dT$$
(16)

where $z = z + z^{"}$; $mc_y + mc_y^{"} < 0$ is the stability condition in the second period, $c_y \ ' e_{up} = e_u > 0$ (so that pc_y is the second period marginal propensity to consume the non-numeraire good), and $z = e_{pp}$; $r_{pp} < 0$ is the (inverse of the) slope of the second period compensated excess demand function, with similar notation used for the foreign country. Assuming that the nonnumeraire good is normal, the bracketed term on the right hand side is negative.¹⁴ The existence of the habit formation $e^{n}ect$ ($e_{pE} > 0$) then results in a terms-of-trade improvement for the donor in period two, i.e. dp=dT > 0. Recalling equations (14) and (15), it follows that a grant of aid in the ...st period bene..ts the donor and harms the recipient in the second period.

In order to simplify the notation in what follows, let us write (16) as zdp = i H dT, where

$$H = \frac{e_{pE}}{Z} [C_{Y}(Z + Z^{*}) + E_{PP}(C_{Y}^{*} | C_{Y})] > 0; \qquad (17)$$

assuming normality of the non-numeraire commodity. The value of H measures the impact of a unit transfer in period one on the recipient's demand for the non-numeraire good in period two at any given value of p. It remains to determine the exect of a transfer on the intertemporal welfare of the two economies. What we know so far is that the recipient gains in the ..r.st period and loses in the second period, while the opposite happens to the donor country. Dixerentiating (7) and (8) and using (12)-(17) we derive the following intertemporal welfare exects:

$$E_{U}\frac{dW}{dT} = \frac{Z + Z^{*}}{Z'} + \frac{mH}{(1 + \frac{1}{2})z};$$
 (18)

$$E_{U}^{u}\frac{dW^{u}}{dT} = i \frac{Z + Z^{u}}{Z} i \frac{mH}{(1 + \frac{1}{2})z};$$
(19)

where

$$\frac{1}{2} = \frac{(1 + \pm)e_{u}}{E_{U}}$$
; 1 and $\frac{1}{2} = \frac{(1 + \pm^{n})e_{u}^{n}}{E_{u}^{n}}$; 1

are the market-clearing real rates of interest at home and abroad. Due to the assumed absence of international lending and borrowing, ½ is generally not equal to ½.

3.1 Potential Pareto improvement

Having derived the basic welfare equations, we shall now examine the necessary and suc cient conditions for aid to be: (i) potentially Pareto improving, in the sense of increasing the sum of the individual country welfare, (ii) strictly Pareto improving, and (iii) donor enriching and recipient immiserizing.

We start with the case of world welfare improvement, i.e., potential Pareto

improvement. Summing up equations (18) and (19) we obtain:

$$E_{U}\frac{dW}{dT} + E_{U}^{*}\frac{dW^{*}}{dT} = \frac{mH}{z^{*}}^{\mu}\frac{1}{1+\frac{1}{2}}\frac{1}{1+\frac{1}{2}}^{\mu}$$
 (20)

Since $mH = \mathbb{Z} < 0$, Proposition 1 follows directly from the above equation.

Proposition 1: In the presence of habit formation, as de..ned above, an income transfer between countries increases world welfare if and only if the real rate of interest of the recipient country is greater than that of the donor country. Formally,

$$E_{U}\frac{dW}{dT} + E_{U}^{\pi}\frac{dW^{\pi}}{dT} > 0$$
 in $\frac{1}{2} \frac{1}{2}$:

The intuition behind this result is rather simple. What matters for world welfare are only the gains and loses in the second period. This is because the ..r.st-period welfare changes of the two countries sum to zero (see (12) and (13)). In period two we know that the donor gains and the recipient loses and that the undiscounted sum of the two equals zero (see (14) and (15)). However, in the presence of international borrowing and lending constraints, the real rates of interest are generally di¤erent in the two economies, i.e. ½ ½, making the discounted value of the gains and loses di¤erent. Obviously, if the donor country has a lower real rate of interest than the recipient, the discounted gains enjoyed by the donor in period two are larger than the discounted loses of the recipient, giving rise to a possibility of a potential Paret o improvement due to a transfer.¹⁵

3.2 Strict Pareto improvement

When it comes to transactions involving temporary aid, the condition under which there is a strict Pareto improvement, allowing both the donor and the recipient to bene..t, is of particular interest. It is the only case consistent with the presumption that both parties engage in the transaction on a voluntary basis. Recalling equations (18) and (19), we arrive at Proposition 2.

Proposition 2: In the presence of habit formation, as de. ned above, an income transfer results in a strict Pareto improvement, i.e. dW=dT > 0 and $dW^{*}=dT > 0$, if and only if the following relation holds:

$$\frac{1}{1+\frac{1}{2}} > A > \frac{1}{1+\frac{1}{2}}$$
(21)

where

$$A = \frac{(Z + Z^{*}) = Z'}{| mH = Z'} > 0:$$

The variable A, de..ned in proposition 2, is the ratio of the recipient's ..r.st period gain to the current value of the second period loss associated with the transfer. Correspondingly, from the point of view of the donor, A is the ratio of the period-one loss to the current value of the period-two gain.

In assessing the possible range of magnitude of A, we note that the value of the numerator is positive (assuming stability), but could be either greater or smaller than unity, depending on whether the period-one termsof-trade exect favors the recipient or the donor. In the denominator, H measures the impact of a unit transfer in period one on the recipient's demand for the non-numeraire good in period two at any given value of p. As noted earlier, assuming the non-numeraire commodity is normal, H > 0. Moreover, it is proportional to the magnitude of the habit-formation e^{nect} (e_{pE}). Finally, the expression i m = z measures the decline in current income of the home country in period two as a result of the terms-of-trade deterioration caused by a (habit-induced) unit increase in its period-two demand for the non-numeraire good. This expression is positive, assuming stability, and is larger in magnitude the greater the volume of non-numeraire imports of the recipient country in period two and the lower the price elasticity of the uncompensated world excess demand for that same commodity. Accordingly, A can be either smaller or larger than unity.

Let us now turn to condition (21) as a whole and ask under what particular circumstances is it likely to be satis..ed. Clearly, the likelihood of a potential aid project satisfying this criteria is larger, the larger the gap between the real rates of interest of the two countries. A given aid project which is bene..cial to the donor, satisfying $1=(1 + \frac{1}{2}) > A$ is more likely to bene..t the recipient, the higher the real rate of interest in the recipient country, i.e., the greater the scarcity of present goods in relation to the expected scarcity of future goods. In reality this type of environment is typically observed in less developed countries following a crop failure (or some other natural or man-made disaster) which suddenly creates a shortage of present goods. Lack of marketable assets that can be traded internationally prevents the a‡icted economy in such cases from acquiring goods from abroad, except through aid. Each unit of aid is then precious to the recipient, at least in relation to a unit of output in the future when production is expected to return to normal. That is, disasters experienced by populations lacking tradable assets drive the real rate of interest to high levels, approaching in..nity in some extreme cases. But then A is necessarily greater than $1=(1 + \frac{1}{2})$, making the recipient of temporary aid better o^a, even if the current value of the period-two loss is very large in relation to the period-one gain.¹⁶

This disast er environment (or any other disturbance which generates a sharp increase in an economy's real rate of interest) presents an ideal opportunity for a potential donor country with a low real rate of interest to o¤er temporary aid in exchange for 'future income'. The modality of shifting future income back from the recipient to the donor can take many di¤erent forms. It may involve future trade liberalization by the recipient country or other forms of cooperation, including those with economic, political or military dimensions. One mode that is consistent with the traditional approach to the transfer problem and with the example developed in this paper, involves a period-two terms of trade improvement for the donor as temporary aid helps cultivate a friendly and receptive market for its exports in the recipient country.

Corresponding to these bene. ts of the donor are the period-two losses of the recipient which have a low present value when discounted using the recipient's high real rate of interest. From this perspective, temporary aid is essentially a vehicle for exchanging present for future income between countries with dimerent discount rates when other more ec cient mechanisms for intertemporal trade are absent.

4 Concluding Remarks

This paper examines the welfare implications of temporary foreign aid in the context of an intertemporal model of trade. The intertemporal framework has the virtue of enabling us to consider the case where the net bene.ts of an aid transfer may change over time for both the donor and the recipient. Explicit consideration of time also brings into focus issues related to the international credit market. An important share of foreign aid goes from the rich to poor countries which are separated by barriers to international lending and borrowing. Such barriers, while obviously overlooked in a static setting, constitute a distortion which plays an important role in the welfare analysis of temporary transfers.

The present study considers these intertemporal dimensions of the transfer problem in the context of a two-period, two-country model of trade. Assuming stability, a temporary transfer of income in thest period is shown to increase period-one welfare of the recipient and lower that of the donor. However, in the presence of habit formation or 'good will' exects, period-one aid may serve to shift preferences of the recipient in favor of the donor's export good in period two. The terms-of-trade exect associated with this shift improves the second-period welfare of the donor at the expense of the

recipient. When the exect is suc ciently large and the real rate of interest suc ciently low, the donor's period-two gain dominates its period-one loss.

The same transaction can also result in a net increase in welfare of the recipient country, provided the real rate of interest used to discount the period-two loss is suc ciently high, making its present value smaller than the period-one gain. From this perspective, temporary aid is seen as a vehicle for 'intertemporal' trade between economies with dimerent discount rates when other more et cient mechanisms for international lending and borrowing are absent. By contrast, if the real rates of interest are equalized across countries, a temporary transfer which shifts income from the donor to the recipient in one period and in the opposite direction (via the terms of trade exect) in the next, has no power to generate a welfare improvement in the world economy as a whole. This rules out the possibility of both countries bene ting from a temporary aid transaction. Our conclusions, however, require appropriate modi..cation in a more general setting where the donor enjoys satisfaction from the act of the transfer itself or when the transfer serves to overcome the exects of some other distortion, thereby improving the ec ciency of production or consumption in one or both economies.

References

Arvin, Mak B. and C.F. Baum, "Tied and untied foreign aid: a theoretical and empirical analysis", Keio Economic Studies 34 (1997): 71-79.

— and S.A. Choudhry, "Untied aid and exports: do untied aid disbursements create goodwill for donor exports?", Canadian Journal of Development Economics 18 (1997): 9-22.

---, B. Cater and S.A. Choudhry, "A causality analysis of untied foreign assistance and export perfomance: the case of Germany", Applied Economics Letters 7 (2000): 315-19.

Basu, Kaushik, Analytical development economics, Cambridge, Mass., The MIT Press, 1997.

Bhagwati, Jagdish N., Richard Brecher and Tatsuo Hatta, "The generalized theory of transfers and welfare: bilateral transfers in a multilateral world", American Economic Review 73 (1983): 57-76.

-, - and -, "he generalised theory of transfers and welfare: exogenous (policy-imposed) and endogenous (transfer-induced) distortions", Quarterly Journal of Economics 3 (1985): 697-14.

Brandt, Wagner, et al., Common Crisis, North-South: Cooperation for World Recovery, Pan Books, London, 1983.

Eaton, Jonathan and Raquel Fernandez, "Sovereign Debt", in Gene Grossman and Kenneth Rogo¤ (eds.), Handbook of International Economics, vol. III, Amsterdam, Elsevier Science B.V., 1995.

Djajić, Slobodan, Sajal Lahiri and Pascalis Raimondos-Møller, "Foreign aid, domestic investment and welfare", Economic Journal 109 (1999): 698-07.

Galor, Oded and Heraklis M. Polemarchakis, "Intertemporal equilibrium and the transfer paradox", Review of Economic Studies 54 (1987): 147-56.

Haaparanta, Pertti, "The intertemporal exects of international transfers", Journal of International Economics 26 (1989): 371-82.

Kemp, Murray C., "The static welfare economics of foreign aid: a consolidation", in D. Svoie and I. Brecher (eds.), Equity and et ciency in economic development: essays in honor of Benjamin Higgins, McGill-Queens University Press, Montreal, 1992.

Klemperer, Paul D., "Competition when consumers have switching costs: an overview with applications to industrial organisation, macroeconomics, and international trade", Review of Economic Studies 62 (1995): 515-39.

- and Kenneth A. Froot, "Exchange-rate pass-through when market share matters", American Economic Review 79 (1989): 637-54.

Maizels, Alfred and Machiko K. Nissanke, "Motivations for aid to developing countries", World Development 12 (1984): 879-00.

McKinlay, Richard and Robert Little, "The French aid relationship: a foreign policy model of the distribution of French bilateral aid (1964-1970)", Development and Change 9 (1978): 459-78.

— and —, "The U.S. aid relationship: a test of the recipient need and donor interest models", Political Studies 27 (1979), 236-50.

Mansoorian, Arman, "Habit persistence and the Harberger-Laursen-Metzler e^aect in an in..nite horizon model", Journal of International Economics 34 (1993): 153-66.

Obstfeld, Maurice, "International adjustment with habit-forming consumption: a diagrammatic exposition", Review of International Economics, 1 (1992): 32-47.

Samuelson, Paul A., Foundations of Economic Analysis, Cambridge, Harvard University Press, 1947.

Townsend, Roy, "Risk and insurance in village India", Econometrica 62 (1994): 539-91.

Turunen-Red, Arja and Alan Woodland, On the multilateral transfer problem: existence of Pareto improving international transfers, Journal of International Economics 22 (1988): 57-64.

United Nations Development Program, Human Development Report 1994, New York, Oxford University Press, 1994. Notes (1992) surveys a range of issues related to the transfer paradox and provides references to the literature. See also Bhagwati, Brecher and Hatta (1983, 1985) for a lucid discussion on the role of distortions in the analysis of the transfer problem.

²The exceptions are Galor and Polemarchakis (1987) and Haaparanta (1989), which employ an overlapping generations model. See also Djajić, Lahiri and Raimondos-Møller (1999) for an intertemporal analysis of transfers in the context of a two-sector model with endogenous investment.

³While the theoretical literature regards donor-enriching transfers as paradoxical, empirical evidence seems to suggest that bilateral foreign aid transactions are typically motivated by donor's foreign policy and commercial interests, rather than by the needs of the recipient. According to the UNDP Human Development Report for 1994, "Bilateral donors direct only 7% of their aid to such priority areas as basic education, primary health care, rural water supplies, nutrition programs and family planning services" (p.73). Empirical studies that attempt to test the validity of donor-interest and recipient-need models of foreign aid distribution, (Maizels and Nissanke, 1984; McKinlay and Little, 1978, 1979), broadly conclude that aid ‡ows primarily re‡ect donor's interests rather than the needs of the recipients.

⁴Arvin and Baum (1997), Arvin and Choudhry (1997), and Arvin et al. (2000) provide theoretical analysis and empirical evidence suggesting that donors maintain a ‡ow of untied aid to replenish the stock of "good-will" that facilitates the sale of its exports in the recipient country. This parallels the notion in the marketing literature that corporate sponsorship of sporting and cultural events is an exective way of promoting sales.

⁵This assumption of zero international borrowing and lending is no doubt an extreme one. Admittedly, in reality one ..nds imperfections in the international capital market, but only rarely the complete absence of it. As reported in the IM F's 1996 Annual Report on Exchange Arrangements and Exchange Restrictions, of the 179 members, 127 were maintaining formal restrictions on payments for capital transactions. Various problems associated with sovereign debt, for example, can also prevent equalization of interest rates between countries (see the survey by Eaton and Fernandez, 1995). There are cases, however, of economies undergoing extreme international payments di¢ culties, for one reason or another, which raise the lender's risk to levels that preclude any voluntary lending from foreign sources. Because of these ...nancial dic culties, such economies are typically also recipients of foreign aid.

⁶Partial derivative of the revenue (expenditure) function with respect to price gives the supply (compensated demand) function for the good.

⁷A potential source for this intertemporal consumption externality could be swithcing costs. For an analysis of consumer switching costs and its application to international economics see Froot and Klemperer (1989) and Klemperer (1995).

⁸Mansoorian (1993) and Obstfeld (1992) are recent examples of interest in the implications of habit formation for macro behavior and economic policy.

⁹The recipient country's expenditure function for period 2 can be derived in the following way. Let f $(g_1(c_1; C_2); g_2(c_2; C_2))$ be the utility function in period 2 where c_i is the consumption of good i in period 2, $C_2(= E_P)$ is the consumption of good 2 in period 1, and the sub-utility functions $g_1(c)$ and $g_2(c)$ satisfy the conditions $\mathfrak{G}g_1 = (\mathfrak{G}_1 \mathfrak{G}_2) < 0$ and $\mathfrak{G}g_2 = (\mathfrak{G}_2 \mathfrak{G}_2) > 0$. The restrictions on the sub-utility functions ensure that an increase in C_2 increases the marginal utility of consumption of good 2, and reduces that of good 1, in period 2. The expenditure function $e(1;p;u; E_P)$ is then de..ned by:

$$e(1;p;u;E_P) = \min_{c_1; c_2} fc_1 + p_2c_2$$
 subject to $f(g_1(c_1;E_P);g_2(c_2;E_P))$, ug:

Two of the restrictions imposed on the second-period expenditure function in (4), viz. $e_{1E} < 0$; $e_{pE} > 0$, are satisled because of the assumptions made above on the sub-utility function $g_1(c)$ and $g_2(c)$. The other two restrictions, viz. $e_E = 0$; $e_{uE} = 0$ are assumed to be satisled only in the neighbourhood of the equilibrium. These restrictions enable us to focus on the 'habit-formation' or 'good-will' enect by assuming away any other enect of C_2 on utility in period 2.

¹⁰Alternatively, if we were to model the 'good will' e^aect of period-one aid, we would write (4) as e(1;p;u;T) = r(1;p) where $e_T = e_{uT} = 0$ and $e_{1T} < 0; e_{pT} > 0$.

¹¹Our model may be presented in a somewhat di¤erent, although equivalent form, which shows explicitly the role of the real rate of interest in each country in equalising income to expenditure in each period. With a weakly separable intertemporal utility function, our model can be rewritten as follows:

$$\begin{split} \mathbb{E}(1; \mathsf{P}; \frac{1}{2}; \frac{1}{2}; \mathsf{W}) &= \mathsf{R}(1; \mathsf{P}) + \frac{1}{2}(1; \mathsf{p}) + \mathsf{T}; \\ \mathbb{E}^{\texttt{u}}(1; \mathsf{P}; \frac{1}{2}; \frac{1}{2}; \mathsf{W}^{\texttt{u}}) &= \mathsf{R}^{\texttt{u}}(1; \mathsf{P}) + \frac{1}{2}\mathsf{r}^{\texttt{u}}(1; \mathsf{p}) \mathsf{j} \mathsf{T}; \\ \mathbb{E}_{2} + \mathbb{E}_{2}^{\texttt{u}} &= \mathsf{R}_{2} + \mathsf{R}_{2}^{\texttt{u}}; \qquad \mathbb{E}_{4} + \mathbb{E}_{4}^{\texttt{u}} = \mathsf{r}_{2} + \mathsf{r}_{2}^{\texttt{u}}; \\ \mathbb{E}_{1} + \mathsf{P}\mathbb{E}_{2} &= \mathsf{R}(1; \mathsf{P}) + \mathsf{T}; \qquad \mathbb{E}_{1}^{\texttt{u}} + \mathsf{P}\mathbb{E}_{2}^{\texttt{u}} = \mathsf{R}^{\texttt{u}}(1; \mathsf{P}) \mathsf{j} \mathsf{T}; \end{split}$$

where $\frac{1}{2}$ $1=(1 + \frac{1}{2})$ and $\frac{1}{2}$ $1=(1 + \frac{1}{2})$, $\frac{1}{2}$ and $\frac{1}{2}$ being the market clearing domestic real rates of interest of the recipient and the donor. E(c) and $E^{(n)}(c)$ are the intertemporal expenditure functions in the two countries, where for a function f(c), we denote by f_i its partial derivative with respect to its ith argument. These six equations can be solved for P; p; $\frac{1}{2}\frac{1}{2}$; W and W⁽ⁿ⁾ as functions of T. An important advantage of this approach is that it shows explicitly the role of the domestic real rates of interest in both countries. Its disadvantage, however, is that the utility levels in the two countries in each period are treated implicitly. By contrast, our approach provides an explicit treatment of the temporal utility levels, while leaving the real rates of interest implicit until we come to (18) and (19) below.

Also note that in the representative consumer framework of our model, the volume of transactions in the domestic capital markets is zero, while the domestic real rate of interest adjusts to equate the intertemporal ‡ow of income to that of expenditure. The real rate of interest is equal to the rate of time preference if the ‡ow of consumption is the same in the two periods. As we shall see in section 3.2, the focus of our analysis is on situations where the recipient's period-one income (and consumption) is low relative to that of period 2, resulting in the real rate of interest being greater than the rate of time preference. With temporary aid, a recipient's period-one consumption increases relative to that of period two, lowering the real rate of interest towards the rate of time preference.

¹²Local Walrasian stability is assured when Z, the slope of the world uncompensated excess demand function is negative.

¹³While we assume that $e_E = 0$ locally, it is important to note that, in general, consumption experience in one period may a^a ect the value of e necessary to attain a particular level of utility at any given set of prices. Thus Mansoorian (1993) and Obstfeld (1992) assume that, at a given level of utility, e is an increasing function of the habitual standard

of living. Alternatively, if consumption experience serves to enlighten the consumer by revealing bene.cial characteristics of a commodity, it may serve to lower the amount of expenditure needed to attain a given level of utility. Our assumption that $e_E = 0$ enables us to focus on the benchmark case where a transfer a ects welfare, as in the traditional setting, only through its direct income and terms-of-trade e ects. If we assumed, instead, $e_E < 0$ ($e_E > 0$) we would be stacking the cards in favor of (against) a welfare improvement for the recipient country and the world economy as a whole

¹⁴Simple substitution of Z will demonstrate that $C_Y(Z + Z^*) + E_{PP}(C_Y^* \mid C_Y) = C_Y(Z^* \mid R_{PP}) + E_{PP}(C_Y^*)$. Positive values of C_Y^* and C_Y guarantee that this expression is negative.

¹⁵In a number of ways our model is very similar to the existing models which show the possibility of transfer paradox and potential Pareto improvement (see, for example, Bhagwati et al., 1985; Kemp, 1992; Turunen-Red and Woodland, 1988). There are two important elements that our model has in common with these earlier contributions: The presence of a distortion and what enectively amounts to inferiority of one of the goods. The market distortion in our model is the absence of international borrowing and lending while the "good-will" or "habit-formation" enect acts very much like inferiority of one of the goods in earlier models. That is, a transfer in period one tends to <u>reduce</u> the demand for the recipient's export good in period two. What the present paper contributes to the existing literature is an extension of the analysis to an intertemporal framework where, unlike in a static setting, the role of impediments to international borrowing and lending may be explicitly considered. Moreover, the intertemporal framework allows for a distinction among temporary, permanent and expected future transfers. It is precisely these features of the model that enable us to show how a temporary transfer may serve to partly circumvent an existing distortion and thereby generate strict Pareto improvement.

¹⁶For evidence and analysis of interest rates in rural economies of developing countries see, for example, Basu (1997, ch. 13) and Townsend (1994).